

Careers in Ports, Shipping, Trade & Transportation (Logistics)

ITEP

Los Angeles Chamber of Commerce

March 25, 2010

Port of Los Angeles



ITEP – Los Angeles Chamber of Commerce
March 25th 2010

Trade & Jobs

- **The LA Customs District (Port of LA, Port of LB and LAWA) exceeded \$ 350 Billion in Trade in 2008**
- **A diverse mix of cars , clothes, medical equipment, computers, vegetables, oil, cell phones, TV's, Toys, flowers, computer chips, diamonds, aircraft, cotton grains and a lot more moves through the global marketplace**

Trade & Jobs

- **There are manufacturers & growers, but also warehouse operators, truckers, trains, planes, ships, airports, ports, freight forwarders, customs brokers, attorneys, trade-finance bankers, software developers & consultants, just to name a few...**
- ***The incredible story of international trade shows how critical it is to our economic well-being, to savings at the cash register and to job creation***

Port, Shipping, Trade & Transportation Logistics Jobs

Ports

Port of L.A. is administered by the Civil Service

- Port Management & Operations
- Project Management (Engineering & Constr.)
- Maintenance
- Environmental Services
- Police & Homeland Security
- Public & Government Affairs
- Business Development
- Financial
- Port Pilots

Port, Shipping, Trade & Transportation Logistics Jobs

Marine Terminals

- Dock Labor (crane & vehicle operators, clerical, maintenance etc.)
- Line Handlers
- Container, Bulk & Breakbulk Terminal Management
- Tugboats

Port, Shipping, Trade & Transportation Logistics Jobs

Container Lines

- Management
- Sales & Marketing
- Pricing & Financial
- Operations
 - Equipment Control
 - Intermodal Planning
 - Vessel Stowage

Port, Shipping, Trade & Transportation Logistics Jobs

Ships

- **Ship Management (On Shore & On Board)**
- **Merchant Marine**
- **Ship Chartering**
 - **Owner's Broker**
 - **Cargo Broker**
- **Ship Husbandry & Chandlers (Supplies)**
- **Cruise Ship Business**

Port, Shipping, Trade & Transportation Logistics Jobs

Inland Container Terminals

- Intermodal Rail Terminals
- Truck Terminals

Trucking Companies

- Contracted to Container Lines
- Contracted to Importers or Exporters

Railways

- Intermodal Containers
- Export & Import Breakbulk & Bulk Cargoes

Port, Shipping, Trade & Transportation Logistics Jobs

Project Cargoes

- Logistics management of over – dimensional & over – weight cargoes
- Overseas Engineering Projects

Importing & Exporting Companies

- Traffic management
- Trade & Transportation Regulatory Compliance
- Procurement / International Sourcing

Port, Shipping, Trade & Transportation Logistics Jobs

Freight Forwarders

- Export logistics management
- Export documentation management
- Air cargo specialists
- NVOCC (cargo consolidators)

Customs Brokers

- Import customs clearance
- Import logistics management
- Regulatory compliance

Port, Shipping, Trade & Transportation Logistics Jobs

Warehousing & Distribution Services

- **Cargo distribution or consolidation management on behalf of Importers or Exporters**

Surveillance & Inspection Services

- **Inspection of cargo for quality control and issuance of certificates of inspection**

Port, Shipping, Trade & Transportation Logistics Jobs

Legal & Arbitration Services

- International Maritime (Admiralty) Law
- International Contract Law
- Domestic Transportation Law
- Customs & Trade Law
- Import Regulatory Issues (FDA, USDA etc.)
- Export Regulatory Issues (Licensing etc.)
- International Intellectual Property Law

Port, Shipping, Trade & Transportation Logistics Jobs

International Financing & Banking

- Finance of international trade with Letters of Credit etc.
- US Export Import Bank of the United States
- US Small Business Administration
Export Assistance Program

Insurance

- Ship Insurance
- Cargo Insurance
- Trade Risk Insurance

Port, Shipping, Trade & Transportation Logistics Jobs

U.S. Customs

- Customs classification, tariff & duty assessment and enforcement

U.S. Food & Drug Administration

- Review of imported goods to ensure regulatory and safety compliance

U.S. Department of Agriculture

- Assessment of imported agricultural goods to ensure regulatory and safety compliance
- Assessment of standards for certain exported agricultural goods

Port, Shipping, Trade & Transportation Logistics Jobs

U.S. Department of Commerce

- Facilitation of trade on behalf of U.S. companies
- Commercial attaches at overseas consulates

U.S. Trade Representative

- Negotiation and enforcement of international trade agreements
- World Trade Organization

Port, Shipping, Trade & Transportation Logistics Jobs

Foreign Trade Zones

- **Management & Operations**

Engineering Service Companies

- **Marine Terminal Design & Build**
- **Intermodal Rail Terminal Design & Build**

Trade Media

- **Shipping & Transportation Publications**

Port, Shipping, Trade & Transportation Logistics Jobs

Industrial, Commodity & Trade Associations

- **U.S. Chamber of Commerce**
- **RILA, NITL**
- **PMSA, PMA, World Shipping Council**

International Trade Exhibitions

Educational Institutions

Local Building & Construction Trades

- Insulators
- Boilermakers
- Electricians
- Piledrivers
- Bricklayers
- Cement Masons
- Operating Engineers
- Glaziers
- Tradeshow & Signage
- Ironworkers
- Painters
- Pipefitters
- Plumbers
- Landscape & Irrigation
- Refrigeration
- Plasterers
- Roofers
- Sheet Metal Workers

Angel's Gate Lighthouse

